

## **How-To Internationally Sponsor in the Malaysia Market**

1. Distributor application and agreement forms are available at Neways Corporate Showcase or Neways Authorized Distribution Center. The contact information and operating hours can be obtained from the corporate website.  
[http://www.neways.com/malaysia/Contact/Distribution\\_Center.aspx](http://www.neways.com/malaysia/Contact/Distribution_Center.aspx)
2. Submit the completed distributor application and agreement form to Neways Corporate Showcase or Neways Authorized Distribution Center.
3. Distributor application requires the purchase of Distributor kit. The distributor kit consists of a DVD/CD and printing materials that includes electronic versions of all necessary forms, policies and procedures to conduct business in Malaysia, the latest version of the product catalog, price list, order form, Distributor application and agreement forms, etc. New distributors receive the Distributor kit free with their first purchase above 300PV or get a reduction RM27 for the purchase above 150PV.
4. Distributor application and agreement forms are processed immediately at Neways Corporate Showcase or Neways Authorized Distribution Center.
5. The new distributor is eligible to place orders and sponsor new distributors immediately upon the completion of Neways processing the application and agreement form. An order form may be submitted with the new application and agreement form for immediate processing upon the completion of the new application and agreement form.
6. New distributors receive Distributor Identification Card by mail.
7. Neways Malaysia compensation plan can be viewed at  
[http://www.neways.com/malaysia/pdf/com\\_plan\\_my-02-08.pdf](http://www.neways.com/malaysia/pdf/com_plan_my-02-08.pdf).
  - Distributors must maintain a minimum 150 PV each month to qualify for commissions that include both the Multiplex and Affinity profit centres.
  - Executive Leadership monthly qualification is 150 PV and 1,000 PGPV.
  - Additional qualification levels and values are specified in the complete Malaysia compensation plan brochure that can be viewed by selected the above link.
8. Any international distributors and their new distributor are eligible to utilize the Neways Malaysia online system. They can register new distributor through online system. The online system is available at  
<http://www.neways.com.my/onlineservices.html>  
International distributors must have a valid Neways Malaysia registered ID# prior to using the online system.

## **How-To Place a Product Order in Malaysia**

1. Distributors can place product orders four convenient ways:
  - **Online Order** : Neways online services that can be accessed at  
<http://www.neways.com.my/onlineservices.html>
  - **Walk In** : Neways Corporate Showcase or Neways Authorized Distribution Center. ([http://www.neways.com/malaysia/Contact/Distribution\\_Center.aspx](http://www.neways.com/malaysia/Contact/Distribution_Center.aspx))
  - **FAX Order** : Fax purchase order forms to +603-79564288

- **Mail** completed purchase order forms to:  
Neways Worldwide Sdn Bhd  
Ground Floor, Menara Yayasan Selangor  
18A, Persiaran Barat  
46000 Petaling Jaya  
Selangor, Malaysia
2. Payment can be made by:
- Cash (Walk in purchase at the Corporate Office or Neways Authorized Distribution Center.). No cheque payment is accepted.
  - Credit Card (Visa / Master Card)
  - Direct Deposit to Maybank Account Number : 51-2231-50021-7
  - Maybank2U
3. Delivery Service  
Neways offers you express delivery service to West & East Malaysia addresses for your convenience.

West Malaysia : RM10.00 per invoice

East Malaysia : RM15 for the 1<sup>st</sup> kg. RM10.00 for each subsequent kg.

### **Distributor Commission Payment Options**

Commission payments are paid on the 10<sup>th</sup> of the month.

All commissions are paid by cheque.

A minimum cheque amount of 500 MYR is applied to international distributor accounts. Once the international distributor's accumulated earnings exceed 500 MYR a cheque is mailed to international distributor.

### **Questions**

Please direct any questions regarding distributor sign-up, order processing, and commission payments to the Neways Malaysia Distributor Support Team at [support@neways.com.my](mailto:support@neways.com.my) or phone at +603-79546288. Office hours are Monday – Friday: 9.00 a.m. to 6.00 p.m.